

# SALMA Dialogue for Economic Cooperation

ECONOMIC RECOVERY WITHIN  
THE FRAMEWORK OF SOUTH  
SOUTH & TRIANGULAR  
COOPERATION

CONFERENCE REPORT



**SALMA**  
Dialogue

Villa La Collina,  
Cadenabbia, Italy

**July 2-5, 2023**

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# Acknowledgments

This report is based on a conference – that was organized by **SALMA Dialogue** and **KAS ADELA** within the framework of SALMA dialogue for Economic Cooperation

We would like to thank our high ranked participants who came to the Konrad Adenauer Conference Center in Cadenabbia/Italy representing more than **20 countries**, as well as the organizing team who made this conference a concrete success



# Conference Team

Our Team is dedicated to ensure the best of each Dialogue through creating the space and developing an engagement strategy with participants after the conferences.  
We are a team of policy analysts, Trade facilitators and project managers.



**Amina Magouri**  
**SALMA DIALOGUE Executive**  
**Director**



**Winfried Weck**  
**KAS ADELA Director**



**Mohamed Dakhli**  
**SALMA DIALOGUE Senior Fellow**



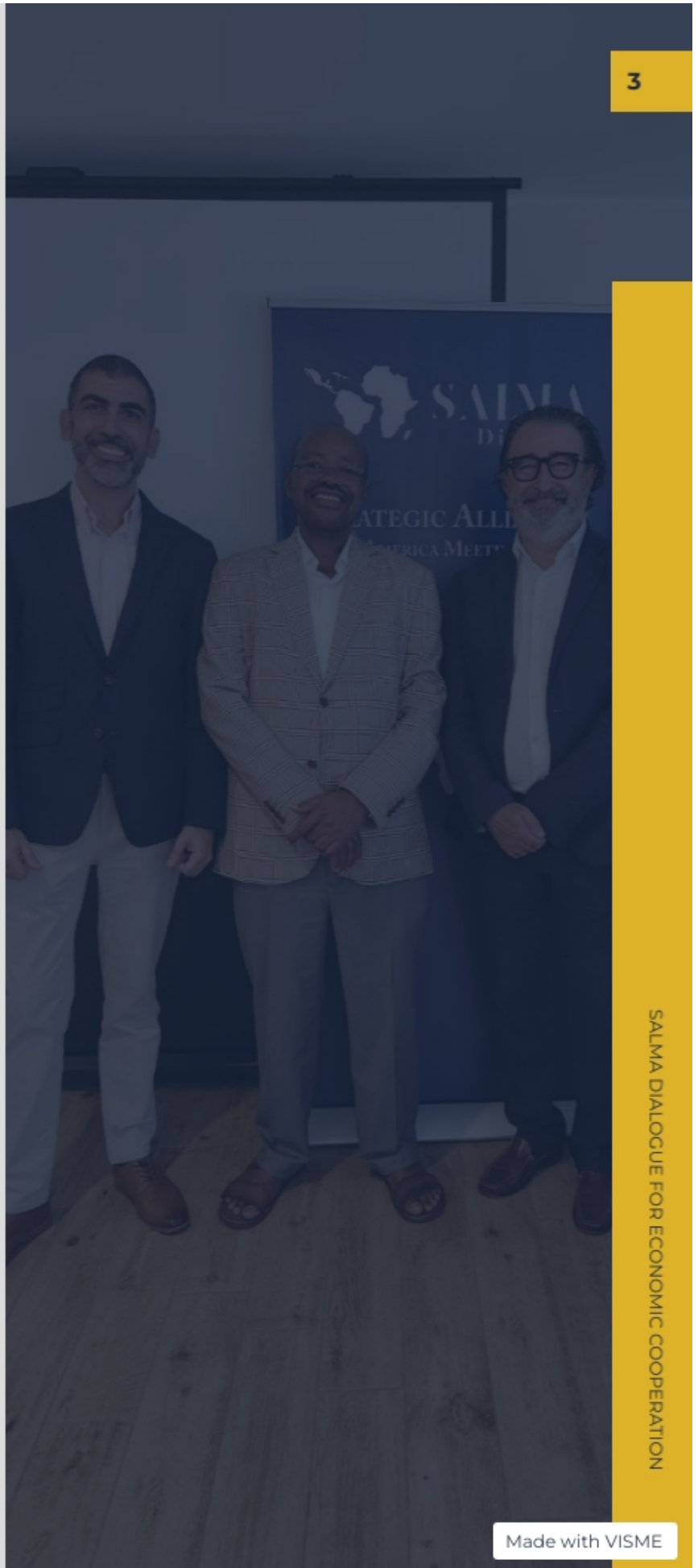
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**SALMA DIALOGUE Senior Fellow**

# Context

- The world has changed drastically. Post-COVID economic recovery Agenda has never been more urgent than now.
- Coordination between multi-sector high level stakeholders and interdisciplinary research have become critical to the world's future.
- Staying relevant in the age of disruptive technology is no longer feasible without significant investments in South-South cooperation, innovation, and triangular cooperation.



# Conference

## Overview

SALMA Dialogue for Economic Cooperation 2023 Conference “Economic Recovery within the framework of South South & Triangular Cooperation was the fourth milestone of the series of annual discussions. Held in the Konrad Adenauer Political Academy, in Cadenabbia



This conference was an opportunity to set up concrete steps in the south-south cooperation through building bridges between countries. Key stakeholders expressed the needs for set up cooperation on transfer of know how in negotiation and trade. The automotive industry was a featured sector of interest for the representatives of African and Latin American participants who were looking forward to build relationship with the german key stakeholders.

Argentina and Uganda expressed interest in technical cooperation on agriculture initiatives. Panama private sector interest in African fin-tech startups was a key highlight during this conference.

# Highlights

## Key Features



### Transfer of know-how

Transferring skills in : Negotiation of trade agreements / Designing programs that can support innovation in the fin-tech sector and also valuing women economic inclusion in the agriculture sector in both continents.



### Foster growth through Trade

Agri-business was one of the main sector of interest for the participants, building new agreement on products like coffee between Panama and Uganda is one of the examples



### Build new initiatives

Participants expressed an interest in having access to a research/study about the areas of cooperation in technology, agriculture and trade that can build on the potential of cooperation between countries represented in the conference

# Conference Proceedings

## ■ Opening remarks and presentation of the program

Winfried Weck, **KAS ADELA** director, and Mohamed Dakhli, Senior strategy fellow of SALMA dialogue, welcomed the participants with opening remarks on the context and objectives of the conference

## ■ Day 1

*Session 1 : International Cooperation : How to survive recession and thrive through regional Alliances of south-south cooperation*

*Session 2 : Trade & Negotiation: Pathways to Economic Recovery*

## ■ Day 2

*Session 1 : International Financial cooperation: Innovation in response to new socio-economic challenges*

*Session 2 : Implementing regional cooperation in Innovation & Technology Transfer: mechanisms and Best Practices*

## ■ Day 3

*Post-Conference follow-up: Concrete steps & road map*



# Post Dialogue Follow up & Road Map

The Team of SALMA dialogue presented the engagement strategy for the post Dialogue follow up and a debate took place about the different commitments of the participants for the concrete actions to be made after the conference

## SALMA Dialogue Team approach to Engagement

### SALMA Dialogue Engagement Strategy

<p>Creation of Chambers of Commerce covering regional hubs</p> <p>Support knowledge transfer platform on Fintech between Africa and Latin America.</p>	<p>FTA negotiation training and Sharing of Experience : Policy analysts &amp; Negotiators from Argentina.</p> <p>How to access Multilateral cooperation instruments, Training on proposal writing.</p>	<p>Build a partnership between BANISTMO Bank &amp; IICA research institute</p> <p>Uganda and Panama cooperation in the value-chain of Coffee</p>
Initiating	Conception & Coordination	Monitoring & Supporting

# Key Recommendations of the conference

The conference counted two level of recommendations :



## Key Policy Recommendations

Involve the media actors from both continent in the Dialogue series to foster the public awareness about the cooperation opportunities

Foster the cooperation in the innovation and Research& Development to boost IP in both continent

Use the leverage of the SALMA dialogue platform to propose recommendation for major actors in both continent like the African Union and the Inter America Development Bank as well as the European Commission

Support the exposé of STARTUPS from both continent by promoting innovating solutions in both continent to open new markets

Support the cooperation between research entities like IICA and the private sectors initiatives of entities like BANISTMO Bank



## Main Operational Recommendations

Develop a concept note to set up the foundations of Chambers of Commerce covering regional hubs

Set-up a platform for building a knowledge transfer platform on Fin-tech between Africa and Latin America.

Design a newsletter to expose the main progress to date between the stakeholders of SALMA Dialogue series

Initiate an academic partnership between SALMA dialogue and the Catholic Universities of Cordoba in Argentina and Santiago in Chile

Foster the cooperation between the United Nations South-South cooperation office and SALMA Dialogue to initiate joint projects and fund the initiatives of the Dialogue